

VS Export NZ Ltd

Contacting Suppliers and Business Support In Support of an Entrepreneur Work Visa Application

In order to determine the viability of VS Export Ltd (VS Export) in New Zealand, Mr. Alexander Entrepreneur engaged administrative support to contact relevant organisations and departments by way of phone calls and/or email. The following reports on this activity:

Appendix A

Contact suppliers for veterinary medicines and seeds

After contacting suppliers from February 19, 2016, five companies provided their product specifications together with their wholesale prices. These suppliers are highlighted in yellow. Following is a table summarising the activity:

Supplier	Company Details	Medium of Communication	Date of Contact	Response
Agrifarm Hamilton	<i>Seed Supplier</i> 35 Shield St, Te Rapa Hamilton 3209, New Zealand Website: https://www.agrifarm.co.nz/ Phone: +64 7 847 4569 Email: hamilton@agrifarm.co.nz	1. Email 2. Phone Call	1. 02/19/16 2. 02/29/16	1. No Response 2. A staff member answered the call and did not seem interested to help. He directed me to another contact but no one answered.
New Zealand Seeds	<i>Seed Supplier</i> 98 Market St Te Awamutu 3601, New Zealand Website: http://nzs.co.nz/ Phone: +64 3 589 4532 Email: enquiries@nzs.co.nz , nzs.co.nz	1. Email 2. Phone Call	1. 02/19/16 2. 02/29/16	1. No Response 2. A staff member named [REDACTED] took the call and provided me with his email. I emailed him further information regarding the business and he took time to talk to his colleagues about Mr. Entrepreneur's need. However, [REDACTED] replied

				through an email saying, "I have been speaking to the cereal seeds team and unfortunately our products cannot be sold for export purposes overseas because of licencing agreements we have with the breeders. Sorry I could not be any help."
Queen State Seeds	<i>Seed Supplier</i> 852 Wharawhara Road, RD 5, Katikati 3152 Website: http://www.queen.co.nz/ Phone: 07 549 8522 Email: info@queen.co.nz	1. Email	1. 02/19/16	1. A staff member named [REDACTED] replied to the email on February 22, 2016 and provided a product catalogue.
Harvest Seeds	<i>Seed Supplier</i> 45 Angle St, Onehunga Auckland 195, New Zealand Website: http://www.harvest.co.nz/ Phone: (09) 636 5517 Email: [REDACTED]@harvestseed.co.nz	1. Email	1. 02/19/16	1. [REDACTED] replied to the email saying that the business sells grass seed. The business's product specifications which include prices are available online on their website.
Hamilton Post	<i>Seed Supplier</i> 523 First Ave West, Tauranga, 3584, New Zealand Website: http://www.hamiltonpost.co.nz/ Phone: 0800 752 526	1. Phone Call	1. 02/29/16	1. A staff member answered the call and had a quick conversation with me. She confirmed that they do wholesale. Their product specifications which include prices are

				available online on their website.
Stockguard NZ Ltd	<i>Veterinary medicine supplier</i> 26-45 Edel St Waikato, New Zealand Website: https://www.stockguard.co.nz +64 7-849 4588	1. Phone Call	1. 02/29/16	1. A [REDACTED] from the staff took the call and clarified that their business won't provide any product catalogue unless Mr. Entrepreneur has registered his business in New Zealand.
Vet Animal Health	<i>Veterinary medicine supplier</i> PO Box 34084 Easthead Auckland, New Zealand Website: http://www.vet.co.nz/ Phone: +64 9 418 7854 Email: admin@vet.co.nz [REDACTED]@vet.co.nz	1. Email 2. Phone Call	1. 02/22/16 2. 02/29/16	1. No Reply 2. [REDACTED] took the call and said that he's not the right person who could provide the list of their products. He asked for an email address and phone number instead and told me that he'll forward it to their manager so they could provide a product catalogue. By the next day, a person by the name of [REDACTED] contacted me by phone and email saying that their company is willing to consider to supply for Mr. Entrepreneur's purpose. [REDACTED] specified on his email:

				I can confirm we would be willing to consider product supply for this purpose. Please have your contact study the products on our website and advise further. There are other items not on our range that may also be suitable. We have also commenced packing into other unit sizes which may be more suited to their requirements.
ACL New Zealand Ltd	<i>Veterinary medicine supplier</i> 85 Annex Place Hillcrest South Shore City, New Zealand Website: https://www.acl.co.nz/ Phone: (09) 262 7456 Email: nzanimal.drugsafety@acl.com	1. Email 2. Phone Call	1. 02/22/16 2. 02/29/16	1. No Reply 2. No Answer
Animal Health NZ	<i>Veterinary medicine supplier</i> 78 Acer Road, Grafton Auckland, New Zealand Website: http://www.anihhealth.co.nz/ Phone: +64 9 215 7845 Email: office@anihealth.co.nz	1. Email 2. Phone Call 3. Phone Call	1. 02/22/16 2. 02/29/16 3. 03/01/16	1. No Reply 2. A staff member by the name of [REDACTED] took the call and asked for an email address she can send the product catalogue of the business. Unfortunately, I have not received any email. 3. No Answer
VetNZ	<i>Veterinary medicine supplier</i> 569 Lee Berquist Drive	1. Phone Call	1. 02/29/16	1. One of the staff answered the call. We

	<p>Te Awamutu, New Zealand Website: http://www.vetnz.co.nz/ Phone: (07) 582 8710 Email: [REDACTED]@vetnz.co.nz</p>			<p>discussed further about what the business will be and what the director of VS Exports needs. He provided an email of one of the company's staff [REDACTED]@vetnz.co.nz) who could provide details regarding their products.</p> <p>By the next day, [REDACTED] replied suggesting to view their website so Mr. Entrepreneur can decide which products he will purchase from the company. He confirmed that they will be able to provide specific sizes if required</p>
Aldin New Zealand Limited	<p><i>Veterinary medicine supplier</i> Level 8, 456 Mahusi Crescent Auckland, New Zealand Website: http://www.aldin.co.nz/ Phone: 0800 963 847 Email: ContactUs.NZ@aldin.com</p>	<ol style="list-style-type: none"> 1. Email 2. Phone Call 	<ol style="list-style-type: none"> 1. 02/22/16 2. 02/29/16 	<ol style="list-style-type: none"> 1. No Response 2. No Answer
AnimalBio Corporation Ltd	<p><i>Veterinary medicine supplier</i> 784 Laresville Avenue, Grafton Auckland, New Zealand Website: http://www.anibiocorp.co.nz/ Phone: +64 9 270 4580</p>	<ol style="list-style-type: none"> 1. Phone Call 	<ol style="list-style-type: none"> 1. 02/29/16 	<ol style="list-style-type: none"> 1. No Answer

Evidence of Contact

The following are copies of email correspondence with respect to suppliers in New Zealand:

3/1/2016

11:16am

From: Ro (Our Other Company) <ro@ourothercompany.com>
Sent: Friday, February 19, 2016 6:01 PM
To: [REDACTED]
Subject: Product Inquiry

Dear Madame/Sir,

Good day!

I am writing for [REDACTED] is to establish an export business in Hamilton, Waikato New Zealand that will export veterinary medicines and agricultural seeds to Pakistan. This business will be operating as [REDACTED]

[REDACTED] is currently looking for suppliers of veterinary medicines and agricultural seeds, and he recognises that your business could greatly help him with his need. He is hoping that both of you could make a good business partnership out of this endeavour.

He wishes to inquire the availability of these products and its wholesale prices together with their specifications such as sizes, kilo, etc. It would also be helpful if you could provide a product catalogue with the specifications of your products. The following is a list of the products that he requires for the business:

Veterinary Medicines

- Parasiticides
- Immunotherapy products and vaccines
- Nutritional and metabolism products
- Antibiotics and related products
- Other veterinary pharmaceutical products:
 - Musculoskeletal system products
 - Dermatological preparations such as hormones, analgesics or anaesthetics

Seed Exports

- Cereal seeds
- Fruit and vegetable seeds
- Field and cottonseeds
- Other seed products:
 - Oil Seeds
 - Hay and specialty seeds for horticulture
 - Flowers and other nursery plants
 - Rye-grass
 - Flowers and other floras

We're looking forward to your response and to create a good business relationship with you. Thank you and have a great day!

Warm Regards,

Ro Elvinia
Business Advisor

3/1/2016

12:16m

From: Ro (Our Other Company) <ro@ourothercompany.com>
Sent: Monday, February 29, 2016 12:14 PM
To: [REDACTED]
Subject: RE: Product Enquiry

Hi Tim,

I totally understand, but thank you so much for your time earlier during the call. I really appreciate it. I'll inform our client regarding this.

Thank you and may you enjoy the rest of the day.

Warm Regards,

Ro Elvinia
Business Advisor



Phone: +64 9 889 0952
Email: ro@ourotherbusiness.com

Unit 706, 7/F., South Seas Centre
Tower 2, 75 Mody Rd
Tsimshitsui, Kowloon, Hong Kong

Our Other Company is an outsourcing firm that caters to all business research, development and progression.

From: [REDACTED]
Sent: Monday, February 29, 2016 11:57 AM
To: Ro (Our Other Company)
Subject: RE: Product Enquiry

Hi Ro,

I have been speaking to the cereal seeds team and unfortunately our products cannot be sold for export purposes overseas because of licencing agreements we have with the breeders.

Sorry I could not be any help.

Regards,



file:///C:/Users/elvinia/Documents/RoSpecial%20Project/NZ/Linka%20to%20Puff12.htm

1/3



From: Ro (Our Other Company) [<mailto:ro@ourothercompany.com>]

Sent: Monday, 29 February 2016 4:13 p.m.

To: [REDACTED]

Subject: Product Enquiry

Dear Madame/Sir,

Good day!

I am writing for [REDACTED] is to establish an export business in Hamilton, Waikato New Zealand that will export veterinary medicines and agricultural seeds to Pakistan. This business will be operating as [REDACTED]

[REDACTED] is currently looking for suppliers of veterinary medicines and agricultural seeds, and he recognises that your business could greatly help him with his need. He is hoping that both of you could make a good business partnership out of this endeavour.

He wishes to inquire the availability of these products and its wholesale prices together with their specifications such as sizes, kilo, etc. It would also be helpful if you could provide a product catalogue with the specifications of your products. The following is a list of the products that he requires for the business:

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- Nutritional and metabolism products
- Antibiotics and related products
- Other veterinary pharmaceutical products:
 - Musculoskeletal system products
 - Dermatological preparations such as hormones, analgesics or anaesthetics

Seed Exports

- Cereal seeds
- Fruit and vegetable seeds
- Field and cottonseeds
- Other seed products:
 - Oil Seeds
 - Hay and specialty seeds for horticulture
 - Flowers and other nursery plants
 - Rye-grass
 - Flowers and other floras

3/1/2018

12.htm

We're looking forward to your response and to create a good business relationship with you. Thank you and have a great day!

Warm Regards,

Ro Elvinia
Business Advisor



Phone: +64 9 889 0952

Email: ro@ourotherbusiness.com

Unit 706, 7/F., South Seas Centre
Tower 2, 75 Mody Rd
Tsimshitsui, Kowloon, Hong Kong

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3/1/2016

13:46

From: Ro (Our Other Company) <ro@ourothercompany.com>
Sent: Friday, February 19, 2016 6:06 PM
To: [REDACTED]
Subject: Product Inquiry

Dear Madame/Sir,

Good day!

I am writing for [REDACTED] is to establish an export business in Hamilton, Waikato New Zealand that will export veterinary medicines and agricultural seeds to Pakistan. This business will be operating as [REDACTED]

[REDACTED] is currently looking for suppliers of veterinary medicines and agricultural seeds, and he recognises that your business could greatly help him with his need. He is hoping that both of you could make a good business partnership out of this endeavour.

He wishes to inquire the availability of these products and its wholesale prices together with their specifications such as sizes, kilo, etc. It would also be helpful if you could provide a product catalogue with the specifications of your products. The following is a list of the products that he requires for the business:

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Seed Exports

- Cereal seeds
- Fruit and vegetable seeds
- Field and cottonseeds
- Other seed products:
 - Oil Seeds
 - Hay and specialty seeds for horticulture
 - Flowers and other nursery plants
 - Rye-grass
 - Flowers and other floras

We're looking forward to your response and to create a good business relationship with you. Thank you and have a great day!

Warm Regards,

Ro Elvinia
Business Advisor

3/1/2016

14.htm

From: Ro (Our Other Company) <ro@ourothercompany.com>
Sent: Monday, February 29, 2016 3:20 PM
To: [REDACTED]
Subject: RE: Product Inquiry

Hi John,

I hope you're doing well.

It's okay. There are places in Pakistan where people are interested in buying your products. Do you do wholesale?

Looking forward for your response. Thank you and enjoy the rest of the night.

Warm Regards,

Ro Elvinia
Business Advisor



Phone: +64 9 889 0952
Email: ro@ourothercompany.com

Unit 706, 7/F., South Seas Centre
Tower 2, 75 Mody Rd
Tsimshitsui, Kowloon, Hong Kong

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From: [REDACTED]
Sent: Monday, February 22, 2016 3:03 AM
To: Ro (Our Other Company)
Subject: RE: Product Inquiry

Ro

We do grass seed but I doubt it is of much use in Parkistan – to hot

John
[REDACTED]

From: Ro (Our Other Company) [<mailto:ro@ourothercompany.com>]
Sent: Friday, 19 February 2016 11:15 p.m.
To: [REDACTED]
Subject: Product Inquiry

Dear Madame/Sir,

file:///C:/Users/elvinia/Documents/OurSpecial%20Project/Link%20to%20P14.htm

1/3

Good day!

I am writing for [REDACTED] is to establish an export business in Hamilton, Waikato New Zealand that will export veterinary medicines and agricultural seeds to Pakistan. This business will be operating as [REDACTED]

[REDACTED] is currently looking for suppliers of veterinary medicines and agricultural seeds, and he recognises that your business could greatly help him with his need. He is hoping that both of you could make a good business partnership out of this endeavour.

He wishes to inquire the availability of these products and its wholesale prices together with their specifications such as sizes, kilo, etc. It would also be helpful if you could provide a product catalogue with the specifications of your products. The following is a list of the products that he requires for the business:

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- Other seed products:
 - Oil Seeds
 - Hay and specialty seeds for horticulture
 - Flowers and other nursery plants
 - Rye-grass
 - Flowers and other floras

We're looking forward to your response and to create a good business relationship with you. Thank you and have a great day!

Warm Regards,

Ro Elvinia
Business Advisor



Phone: +64 9 889 0952
Email: ro@ourotherbusiness.com

Unit 706, 7/F., South Seas Centre
Tower 2, 75 Mody Rd

3/1/2016

15:16m

From: Ro (Our Other Company) <ro@ourothercompany.com>
Sent: Tuesday, March 01, 2016 10:26 AM
To: [REDACTED]
Subject: [REDACTED]

Hi Robert,

I hope you're doing well today.

Excellent! Thank you so much for your email. I'll forward this to our client and I'll get back to you as soon as possible once he has decided what products he wishes to purchase from you.

Enjoy the rest of the day!

Warm Regards,

Ro Elvinia
Business Advisor



Phone: +64 9 889 0952
Email: ro@ourothercompany.com

Unit 706, 7/F., South Seas Centre
Tower 2, 75 Mody Rd
Tsimshitsui, Kowloon, Hong Kong

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From: [REDACTED]
Sent: Tuesday, March 01, 2016 8:22 AM
To: ro@ourothercompany.com
Subject: [REDACTED]

Hello Ro

I understand you called us yesterday enquiring about our products. From talking to your colleague today I further understand that the reason for your interest is that you are working with a person who seeks to relocate to NZ and establish a business exporting agricultural items to Pakistan.

I can confirm we would be willing to consider product supply for this purpose. Please have your contact study the products on our website and advise further. There are other items not on our range that may also be suitable. We have also commenced packing into other unit sizes which may be more suited to their requirements.

regards



3/1/2016

16:16m

From: Ro (Our Other Company) <ro@ourothercompany.com>
Sent: Monday, February 22, 2016 10:33 AM
To: [REDACTED]
Subject: Product Inquiry

Dear Madame/Sir,

Good day!

I am writing for [REDACTED] to establish an export business in Hamilton, Waikato New Zealand that will export veterinary medicines and agricultural seeds to Pakistan. This business will be operating as [REDACTED]

[REDACTED] is currently looking for suppliers of veterinary medicines and agricultural seeds, and he recognises that your business could greatly help him with his need. He is hoping that both of you could make a good business partnership out of this endeavour.

He wishes to inquire the availability of these products and its wholesale prices together with their specifications such as sizes, kilo, etc. It would also be helpful if you could provide a product catalogue with the specifications of your products. The following is a list of the products that he requires for the business:

Veterinary Medicines

- Parasiticides
- Immunotherapy products and vaccines
- Nutritional and metabolism products
- Antibiotics and related products
- Other veterinary pharmaceutical products:
 - Musculoskeletal system products
 - Dermatological preparations such as hormones, analgesics or anaesthetics

Seed Exports

- Cereal seeds
- Fruit and vegetable seeds
- Field and cottonseeds
- Other seed products:
 - Oil Seeds
 - Hay and specialty seeds for horticulture
 - Flowers and other nursery plants
 - Rye-grass
 - Flowers and other floras

We're looking forward to your response and to create a good business relationship with you. Thank you and have a great day

Warm Regards,

Ro Elvinia
Business Advisor

3/1/2016

17:16m

From: Ro (Our Other Company) <ro@ourothercompany.com>
Sent: Tuesday, March 01, 2016 10:16 AM
To: [REDACTED]
Subject: RE: Product Enquiry

Hi Chris,

Good afternoon!

Thank you so much for your email. I'll inform our client regarding your suggestion and I'll get back to you once he has decided what products he's interested to purchase from your company.

May you enjoy the rest of the day!

Warm Regards,

Ro Elvinia
Business Advisor



Phone: +64 9 889 0952
Email: ro@ourothercompany.com

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Tower 2, 75 Mody Rd
Tsimshitsui, Kowloon, Hong Kong

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From: [REDACTED]
Sent: Tuesday, March 01, 2016 3:06 AM
To: Ro (Our Other Company)
Subject: Re: Product Enquiry

Dear Ro,

We may be able to help your client with some of these products.

May I suggest you view our website [REDACTED] and decide which products would be of particular interest.

We would be able to provide different or specific sizes if required.

Kind regards
[REDACTED]

On 29/02/2016, at 4:54 PM, Ro (Our Other Company) <ro@ourothercompany.com> wrote:

Dear Madame/Sir,

Good day!

I called to your office today and the person whom I have talked to told me that you'd be able to help me with my concern.

I am writing for [REDACTED] is to establish an export business in Hamilton, Waikato New Zealand that will export veterinary medicines and agricultural seeds to Pakistan. This business will be operating as [REDACTED]

[REDACTED] is currently looking for suppliers of veterinary medicines and agricultural seeds, and he recognises that your business could greatly help him with his need. He is hoping that both of you could make a good business partnership out of this endeavour.

He wishes to inquire the availability of these products and its wholesale prices together with their specifications such as sizes, kilo, etc. It would also be helpful if you could provide a product catalogue with the specifications of your products. The following is a list of the products that he requires for the business:

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- Fruit and vegetable seeds
- Field and cottonseeds
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 - Oil Seeds
 - Hay and specialty seeds for horticulture
 - Flowers and other nursery plants
 - Rye-grass
 - Flowers and other floras

We're looking forward to your response and to create a good business relationship with you. Thank you and have a great day!

Warm Regards,

Ro Elvinia
Business Advisor



3/1/2016

18.htm

From: Ro (Our Other Company) <ro@ourothercompany.com>
Sent: Monday, February 22, 2016 10:35 AM
To: [REDACTED]
Subject: Product Inquiry

Dear Madame/Sir,

Good day!

I am writing for [REDACTED] is to establish an export business in Hamilton, Waikato New Zealand that will export veterinary medicines and agricultural seeds to Pakistan. This business will be operating as [REDACTED]

[REDACTED] is currently looking for suppliers of veterinary medicines and agricultural seeds, and he recognises that your business could greatly help him with his need. He is hoping that both of you could make a good business partnership out of this endeavour.

He wishes to inquire the availability of these products and its wholesale prices together with their specifications such as sizes, kilo, etc. It would also be helpful if you could provide a product catalogue with the specifications of your products. The following is a list of the products that he requires for the business:

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 - Flowers and other nursery plants
 - Rye-grass
 - Flowers and other floras

We're looking forward to your response and to create a good business relationship with you. Thank you and have a great day.

Warm Regards,

Ro Elvinia
Business Advisor

Appendix B

Professional qualifications or registration

Following is a table summarising the activity completed in contacting professional organisations that could help advise Mr. Entrepreneur with required professional or trade registrations in order to operate the proposed business in New Zealand:

Government Entity	Entity Details	Medium of Communication	Date of Contact	Response
Ministry of Business, Innovation and Employment	Phone: +64 4 901 1499 Email: info@mbie.govt.nz Website: www.mbie.govt.nz/	1. Email 2. Phone Call	1. 02/19/16 2. 03/01/16 3. 03/01/16	<p>1. No Response</p> <p>2. A staff member named [REDACTED] said that what he can do is to connect clients to specific regional departments which can help clients with their concerns. He provided contact information that I can call or email:</p> <p>0800 424 946 info@business.govt.nz</p> <p>3. I called the number [REDACTED] provided and a staff member named [REDACTED] took the call. He said that for a limited company, registration is done entirely online. He gave a specific website where Mr. Entrepreneur can complete the registration:</p> <p>business.govt.nz</p>

Ministry of Prime Industries	Phone: +64 4 894 0100 Email: approvals@mpi.govt.nz info@mpi.govt.nz Website: https://www.mpi.govt.nz/	1. Email 2. Phone Call	1. 02/19/16 2. 03/01/16	1. No Response 2. One of the staff by the name of [REDACTED] advised Mr. Entrepreneur to have a look at the website. She said that their website provides specific steps and requirements needed to establish an export business. Following are links Mr. Entrepreneur can check: https://www.mpi.govt.nz/exporting/ https://www.mpi.govt.nz/exporting/agricultural-chemicals-and-vet-medicines/veterinary-medicines/steps-to-exporting/
Export New Zealand (Hamilton)	Phone: 07 834 6222 Mobile: 027 838 7320 Email: sharon@exportnewzealand.org.nz Website: https://www.exportnz.org.nz/	Email	02/23/16	[REDACTED] replied that Export NZ is part of the EMA Organisation and an organisation that looks after and assists existing exporters in Waikato who are already exporting overseas. She added that she can add Mr. Entrepreneur to their database so he could be advised with any events the organisation will be conducting. "Our members receive special rates for our events but we do also offer access to non-members," Sharon said.

Evidence of Contact

The following are copies of email correspondences which have been sent to respective government organisations in New Zealand:

3/1/2016

8.htm

From: Ro (Our Other Company) <ro@ourothercompany.com>
Sent: Friday, February 19, 2016 7:02 PM
To: 'info@mbie.govt.nz.'
Subject: Legal requirements for an export business

Dear Madame/Sir,

Good day!

I am writing for [REDACTED] is to establish an export business in Hamilton, Waikato NZ that will export veterinary medicines and agricultural seeds from New Zealand to Pakistan. This business will be operating as [REDACTED] would like to know the necessary legal requirements or documents that need to be processed in order to establish the proposed business.

Any information will be highly appreciated.

Thank you and have a great day!

Warm Regards,

Ro Elvinia
Business Advisor



Phone: +64 9 889 0952
Email: ro@ourotherbusiness.com

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3/1/2016

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From: Ro (Our Other Company) <ro@ourothercompany.com>
Sent: Friday, February 19, 2016 6:44 PM
To: 'approvals@mpi.govt.nz'
Subject: Registration or Certification Requirements for Export

Dear Madame/Sir,

Good day!

I am writing for [REDACTED] is to establish an export business in Hamilton, Waikato NZ that will export veterinary medicines and agricultural seeds from New Zealand to Pakistan. This business will be operating as [REDACTED] I am currently contacting possible suppliers in New Zealand in behalf of the director so that [REDACTED] may know the viability of the proposed business.

[REDACTED] would like to know if there are any licenses and/or registration for export that he needs to obtain in order to export the aforementioned products.

Any information will be highly appreciated.

Thank you and have a great day!

Warm Regards,

Ro Elvinia
Business Advisor



Phone: +64 9 889 0952
Email: ro@ourotherbusiness.com

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Tower 2, 75 Mody Rd
Tsimshitsui, Kowloon, Hong Kong

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3/1/2016

10.htm

From: Ro (Our Other Company) <ro@ourothercompany.com>
Sent: Wednesday, February 24, 2016 10:51 AM
To: [REDACTED]
Subject: RE: Industry advice

Hi Sharon,

That sounds great! Thank you for the information. I'll let our client know about this so he could contact you. This will be a great platform for the client's business to get exposure in the industry.

Cheers!

Warm Regards,

Ro Elvinia
Business Advisor



Phone: +64 9 889 0952
Email: ro@ourotherbusiness.com

Unit 706, 7/F., South Seas Centre
Tower 2, 75 Mody Rd
Tsimshitsui, Kowloon, Hong Kong

Our Other Company is an outsourcing firm that caters to all business research, development and progression.

From: [REDACTED]@exportnewzealand.org.nz]
Sent: Wednesday, February 24, 2016 10:41 AM
To: 'Ro (Our Other Company)'
Subject: RE: Industry advice

Hi

We are part of the EMA Organisation and ExportNZ looks after the exporting business
<https://www.ema.co.nz/>

I can add you to our database and advise you of any events we have coming up that your client may wish to attend. Our members receive special rates for our events but we do also offer access to non-members. If you check out our Waikato website you will see that we have an Expo in April that maybe beneficial and helpful. It will be a one-stop-shop for exporters or businesses looking at exporting.
<http://waikato.exportnz.org.nz/>

Kind regards

[REDACTED], Executive Officer, Waikato
103 Tristram Street | Hamilton | P.O. Box 490. Waikato Mail Centre, Hamilton 3240
DDI: 07 834 6222 | Mob: 027 838 7320

3/1/2016

10.htm

Email: ro@ourothercompany.com | www.exportnz.org.nz | www.exporthz.org.nz



SAVE THE DATES FOR THESE UPCOMING EVENTS:

Mar 10th Latin American Market
April 29th Waikato Exports to the World
May 26th Go Global 2016
June 23rd Air NZ Cargo Export Awards
July Trade Mission, Fiji
August Trade Mission, Malaysia & Thailand

From: Ro (Our Other Company) [<mailto:ro@ourothercompany.com>]

Sent: Wednesday, 24 February 2016 3:12 p.m.

To: [REDACTED]

Subject: RE: Industry advice

Hi Sharon,

I hope you're doing great today.

Thank you for the information.

May I inquire of the requirements or process for membership as well as the benefits of becoming a member in your organisation. Our client wishes to be a part of your organisation once he has established the business in Hamilton.

Looking forward for your response. Have a great day!

Warm Regards,

Ro Elvinia
Business Advisor



Phone: +64 9 889 0952

Email: ro@ourotherbusiness.com

Unit 706, 7/F., South Seas Centre

3/12/2016

10.htm

Tower 2, 75 Mody Rd
Tsimshitsui, Kowloon, Hong Kong

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From: Sharon Robertson [<mailto:Sharon@exportnewzealand.org.nz>]
Sent: Wednesday, February 24, 2016 5:57 AM
To: 'Ro (Our Other Company)'
Subject: RE: Industry advice

Good morning
ExportNZ is an organisation that assists our member exporters in the Waikato already exporting overseas. We do not establish exporting businesses.
Sorry to be unable to help
Regards
Sharon

From: Ro (Our Other Company) [<mailto:ro@ourothercompany.com>]
Sent: Tuesday, 23 February 2016 11:23 p.m.
To: sharon@exportnewzealand.org.nz
Subject: Industry advice

Dear Madame,

Good day!

I am writing for [REDACTED] to establish an export business in Hamilton, Waikato New Zealand that will export veterinary medicines and agricultural seeds to Pakistan. This business will be operating under the entity name [REDACTED]

[REDACTED] would like to ask suggestions and enquire regarding the requirements and viability of establishing an export business in Hamilton. Is this something you can help our client with?

Please let me know if you could help Mr. Aali with his concern. Your immediate response will be much appreciated.

Thank you and have a great day!

Warm Regards,

Ro Elvinia
Business Advisor



Phone: +64 9 889 0952
Email: ro@ourotherbusiness.com

Unit 706, 7/F., South Seas Centre

file:///C:/Users/elvinia/Documents/Ro/Special%20Projects/NZ/Links%20to%20PDF%20.htm

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3/12/2016

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Appendix C

Advice from trade associations in New Zealand

New Zealand Manufacturers and Export Association is a trade association in New Zealand Mr. Entrepreneur sought advice to determine the viability of his export business in the country. Following is a table summarising the activity:

Trade Association	Association Details	Medium of Communication	Date of Contact	Response
New Zealand Manufacturers and Export Association (Auckland)	Phone: 0800 353 2540 Email: nzmea@nzmea.org.nz Website: www.nzmea.org.nz	1. Email 2. Phone call	1. 02/23/16 2. 03/01/16	1. No Response 2. A staff member named [REDACTED] advised me to call New Zealand Trade Enterprise instead as they are not allowed to give advice to clients who are still processing for immigration.
New Zealand Trade Enterprise	Phone: 0800555888, +64 7 846 8490 Email: info@nzte.govt.nz Website: https://www.nzte.govt.nz/en/	1. Phone Call 2. Email	1. 03/01/16 2. 03/01/16	1. A staff member named [REDACTED] took the call and confirmed that their association can provide advices to clients such as Mr. Entrepreneur. He added that if Mr. Entrepreneur has specific questions, their association can connect him to other agencies which can best provide specific advice for his endeavour. [REDACTED] provided contact details that Mr. Entrepreneur can directly contact:

				<ul style="list-style-type: none"> - Email: info@nzte.govt.nz - Waikato Innovation Phone: 464 7857 0500 Email: businessglobe@wipltd.co.nz <p>Following are links that can also help Mr. Entrepreneur develop his proposed exporting business in New Zealand:</p> <p>https://www.nzte.govt.nz/en/export/ https://www.nzte.govt.nz/en/export/thinking-about-exporting/</p> <p>2. A staff member from Waikato Innovation Park contacted me. Josh contacted him.</p>
Waikato Innovation Park	Phone: 027 839 4556 Email: novell.gopal@wipltd.co.nz Website: www.wipltd.co.nz	1. Email	1. 03/03/16	<p>1. A staff member named [REDACTED] contacted me through email. He was referred by [REDACTED] from New Zealand Trade Enterprise. "We are the one-stop business advice and support organisation for the Waikato region. This is one of the services we provide: http://www.wipltd.co.nz/w</p>

				<p>hat-we-do/grow-your-business/support-funding. You can find out more from our website.</p> <p>We can point your client in the right direction and also connect him with relevant companies or potential partners. We don't charge for our services because our business growth services are funded by the government. Please forward my contact details to Mr Entrepreneur and I can assist him directly," he said.</p>
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Evidence of Contact

The following are copies of our email correspondence which was sent to respective trade associations in New Zealand:

3/1/2016

2.htm

From: Ro (Our Other Company) <ro@ourothercompany.com>
Sent: Tuesday, March 01, 2016 2:16 PM
To: 'info@nzte.govt.nz'; 'businessglobe@wipltd.co.zd'
Subject: Service Enquiry

Dear Madame/Sir,

Good day!

I am writing for [REDACTED] is to establish an export business in Hamilton, Waikato New Zealand that will export veterinary medicines and agricultural seeds to Pakistan. This business will be operating under the entity name [REDACTED]

[REDACTED] is currently looking for a trade association in New Zealand that could provide him advice regarding the business he's planning to establish in Hamilton. Is this a service you are able to provide? Could you please advise us on the services that you offer that would be helpful in such an enterprise?

Please let me know if you could help our client with his concern. We're looking forward to doing business with you and your immediate response will be much appreciated.

Thank you and have a great day!

Warm Regards,

Ro Elvinia
Business Advisor



Phone: +64 9 889 0952
Email: ro@ourothercompany.com

Unit 706, 7/F., South Seas Centre
Tower 2, 75 Mody Rd
Tsimshstui, Kowloon, Hong Kong

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3/1/2016

Export business enquiry.htm

From: Ro (Our Other Company) <ro@ourothercompany.com>
Sent: Tuesday, February 23, 2016 6:06 PM
To: 'nzmea@nzmea.org.nz'
Subject: Export business enquiry

Dear Madame/Sir,

Good day!

I am writing for [REDACTED] to establish an export business in Hamilton, Waikato New Zealand that will export veterinary medicines and agricultural seeds to Pakistan. This business will be operating under the entity name [REDACTED]

[REDACTED] would like to enquire of any services that you could extend to help him establish the export business in Hamilton. Also, any information about relevant entities and firms that could help the business establishment would be highly appreciated.

Looking forward for your response. Have a great day!

Warm Regards,




Ro Elvinia
Business Advisor



Phone: +64 9 889 0952
Email: ro@ourotherbusiness.com

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Tsimshitsui, Kowloon, Hong Kong

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 Reply  Reply All  Forward




Thu 3/3/2016 9:52 AM

@wipltd.co.nz>

RE: Service Enquiry

To ro@ourothercompany.com

 You replied to this message on 3/3/2016 10:20 AM.

Hi Ro,

Thank you for your enquiry.

We may be able to assist you and your client. Please contact me for further details.

Kind regards,

[Redacted Signature]

Business Growth Advisor



Phone: 027 839 4556 | 07 857 0539 | Email: novell.gopal@wipltd.co.nz | www.wipltd.co.nz




Waikato Innovation Park, Ruakura Road, Hamilton | PO Box 9466, Hamilton 3240



Thu 3/3/2016 10:36 AM

RE: Service Enquiry

To Ro (Our Other Company)

 You replied to this message on 3/3/2016 10:45 AM.

Hi Ro,

We are the one-stop business advice and support organisation for the Waikato region. This is one of the services we provide: <http://www.wipltd.co.nz/what-we-do/grow-your-business/support-funding>. You can find out more from our website.

We can point your client in the right direction and also connect him with relevant companies or potential partners. We don't charge for our services because our business growth services are funded by the government.

Please forward my contact details to Mr Aali and I can assist him directly.

Thank you.

Regards,

[Redacted Signature]

[Redacted Signature]

Business Growth Advisor



Appendix D


Professional advice (legal, taxation, business consultancy)

Following is a table summarising the activity completed in contacting business and legal service organisations that could help advice Mr. Entrepreneur in establishing his business in New Zealand:

Organisation	Organisation Details	Medium of Communication	Date of Contact	Response
Legal Associates	<i>Business legal firm</i> Unit 13, 256 Henry Road, Hillcrest, Hamilton Phone: 07 853 8546 Email: office@legal.co.nz @legal.co.nz Website: http://legal.co.nz/	1. Email 2. Phone Call 3. Email	1. 02/23/1 2. 03/01/1 3. 03/01/16	1. No Response 2. A staff member name verified that they provide business legal services. She provided an email that Mr. Entrepreneur can contact for his specific enquiries: @legal.co.nz 3. Waiting for response
Extend Hamilton	<i>Profit growth specialist</i> 89 Flynn Road Rototuna, Hamilton Phone: 64 7 859 5486 Email: extend.co.nz Website: http://www.extend.co.nz/	1. Email 2. Phone Call	1. 02/23/1 2. 03/01/16	1. No Response 2. A staff member named confirmed that they are not specialised with providing advices to clients with business's that are in line with exporting.
Tax Specialty Hamilton	<i>Business support, accounting, legal and taxation services</i> 154 Peach Alvis Rd, Hamilton Phone: 07 855 5897 Email: office@taxhamilton.co.nz @taxhamilton.co.nz	1. Email 2. Phone Call 3. Email	1. 02/23/16 2. 03/01/16 3. 03/01/16	1. No Response 2. A staff member named took the call and verified that their business can help Mr. Entrepreneur with any professional advice that relates to taxation. I asked for a specific email Mr.

Website:
<http://www.taxspecialtyhamilton.co.nz/>

Entrepreneur can contact him:

@taxhamilton.co.nz

The business has the following services that will help Mr. Entrepreneur with his business:

- Accounting & Tax Essentials
- Business Operational Support
- Business Advisory Services
- Business Planning
- Budgeting & Cash Flow Forecasting
- Budgeting & Cash Flow Forecasting
- Strategic Planning
- Business Acquisitions, Sales & Mergers
- Succession Planning
- Support with Banking & Financial Transactions

3. Waiting for response

Evidence of Contact

The following are copies of email correspondence which have been sent to respective legal, taxation and business consultancy organisations in New Zealand:

3/1/2016

3.htm

From: Ro (Our Other Company) <ro@ourothercompany.com>
Sent: Tuesday, February 23, 2016 5:18 PM
To: [REDACTED]
Subject: Looking for a business legal firm

Dear Madame/Sir,

Good day!

I am writing for [REDACTED] is to establish an export business in Hamilton, Waikato New Zealand that will export veterinary medicines and agricultural seeds to Pakistan. This business will be operate under the entity name [REDACTED]

[REDACTED] is currently looking for a legal entity that could provide him advice or information regarding the legal requirements that should be processed before putting up a business in Hamilton.

Please let me know if you could help our client with his concern. Your immediate response will be much appreciated.

Thank you and have a great day!

Warm Regards,

Ro Elvinia
Business Advisor



Phone: +64 9 889 0952
Email: ro@ourotherbusiness.com

Unit 706, 7/F., South Seas Centre
Tower 2, 75 Mody Rd
Tsimshstui, Kowloon, Hong Kong

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3/1/2016

7.htm

From: Ro (Our Other Company) <ro@ourothercompany.com>
Sent: Tuesday, February 23, 2016 5:56 PM
To: [REDACTED]
Subject: Looking for a business consultancy

Dear Madame/Sir,

Good day!

I am writing for [REDACTED] to establish an export business in Hamilton, Waikato New Zealand that will export veterinary medicines and agricultural seeds to Pakistan. This business will be operating under the entity name [REDACTED]

[REDACTED] currently looking for a business consultancy that could provide him advice regarding the business he's planning to establish in Hamilton. Is this a service you are able to provide? Could you please advise us on the services that you offer that would be helpful in such an enterprise?

Please let me know if you could help our client with his concern. We're looking forward to doing business with you and your immediate response will be much appreciated.

Thank you and have a great day!

Warm Regards,

Ro Elvinia
Business Advisor



Phone: +64 9 889 0952
Email: ro@ourotherbusiness.com

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3/1/2016

4.htm

From: Ro (Our Other Company) <ro@ourothercompany.com>
Sent: Tuesday, March 01, 2016 2:47 PM
To: [REDACTED]
Subject: Service Enquiry

Hi [REDACTED]

Good day!

I gave your office a call yesterday and one of the staff gave your email.

I am writing for [REDACTED] to establish an export business in Hamilton, Waikato New Zealand that will export veterinary medicines and agricultural seeds to Pakistan. This business will be operating under the entity name [REDACTED]

[REDACTED] is currently looking for a business consultancy or business legal firm that could provide him advice regarding the business he's planning to establish in Hamilton. Is this a service you are able to provide? Could you please advise us on the services that you offer that would be helpful in such an enterprise?

Please let me know if you could help our client with his concern. We're looking forward to doing business with you and your immediate response will be much appreciated.

Thank you and have a great day!

Warm Regards,

Ro Elvinia
Business Advisor



Phone: +64 9 889 0952
Email: ro@ourothercompany.com

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3/1/2016

5.htm

From: Ro (Our Other Company) <ro@ourothercompany.com>
Sent: Tuesday, February 23, 2016 5:59 PM
To: [REDACTED]
Subject: Need for a business consultancy

Dear Madame/Sir,

Good day!

I am writing for [REDACTED] is to establish an export business in Hamilton, Waikato New Zealand that will export veterinary medicines and agricultural seeds to Pakistan. This business will be operating under the entity name [REDACTED]

[REDACTED] is currently looking for a business consultancy that could provide him advice regarding the business he's planning to establish in Hamilton. Is this a service you are able to provide? Could you please advise us on the services that you offer that would be helpful in such an enterprise?

Please let me know if you could help our client with his concern. We're looking forward to doing business with you and your immediate response will be much appreciated.

Thank you and have a great day!

Warm Regards,

Ro Elvinia
Business Advisor



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Email: ro@ourotherbusiness.com

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Tsimshstui, Kowloon, Hong Kong

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3/1/2016

6.htm

From: Ro (Our Other Company) <ro@ourothercompany.com>
Sent: Tuesday, March 01, 2016 2:58 PM
To: [REDACTED]
Subject: Service Enquiry

[REDACTED]
Good day! I hope you're doing well.

I was the one who gave your office a call earlier.

I am writing for [REDACTED] to establish an export business in Hamilton, Waikato New Zealand that will export veterinary medicines and agricultural seeds to Pakistan. This business will be operating under the entity name [REDACTED]

[REDACTED] is currently looking for a business consultancy or any taxation firm that could provide him advice regarding the business he's planning to establish in Hamilton. As you've mentioned, this is a service you are able to provide. Could you please advise us on the specific services that you offer that would be helpful in such an enterprise? What should [REDACTED] do first to start doing business with you?

We're looking forward to doing good business with you and your immediate response will be much appreciated.

Thank you and have a great day!

Warm Regards,

Ro Elvinia
Business Advisor



Phone: +64 9 889 0952
Email: ro@ourothercompany.com

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END OF REPORT